

The logo features a stylized 'Q' with horizontal lines on its left side, followed by a '4' that has a blue-to-white gradient. To the right of the '4' is the text 'ENERGY SOLUTIONS' in a bold, black, sans-serif font, and below it, 'creative mechanical systems' in a smaller, lowercase, grey sans-serif font.

**Q4** ENERGY SOLUTIONS  
creative mechanical systems



**Together We Can Create  
An Environment for Success**

We provide creative mechanical solutions for supermarket, grocery & C-store customers. Q4 understands the competitive challenges you face. We offer products and services specifically designed to meet your needs. In both football and business, the fourth quarter is often when strong execution and the right teammates are crucial to success. Whether you are a decision-maker in design, construction, operations, or retrofit of stores, we can help achieve your goals for profitability, productivity and peace of mind.

Consider Q4 Energy Solutions as your partner for success in food store mechanical systems including HVAC, controls, and refrigeration.

### How We Think

The conventional approach is to design and procure mechanical systems as stand alone elements. Unfortunately, this masks the sometimes complex interrelationship of these systems, leading to all too common issues such as shopper discomfort, high humidity, unwanted condensation, and energy waste. Supermarket mechanical system pros know that it is nearly impossible to get comfort and dehumidification right if a store's closed and open refrigeration cases are not working in complete concert with HVAC and controls.



The DryComfort supermarket dehumidification unit ends discomfort in the cold aisle, relieves excessive icing in refrigerated cases and controls condensation in other areas. Cost effective and easy to install, DryComfort compliments the entire mechanical system.



Cold Wave refrigeration and controls solutions integrate display cases, racks, condensers, and piping into a unified system that is properly controlled to showcase frozen and perishable goods to shoppers while protecting your valuable inventory.



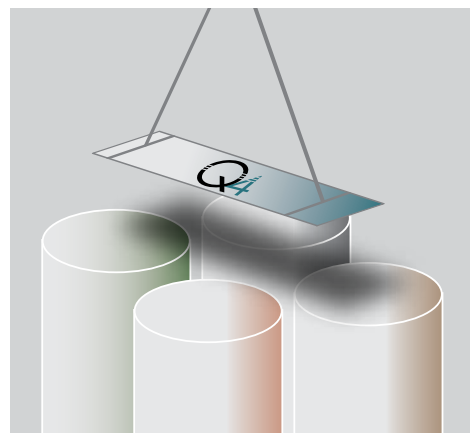
Q4 Energy Solutions can provide a total HVAC and ventilation solution, using quality components from trusted partners. Whether we design, install, commission a new system, or analyze the performance of an existing one, you can be confident it is optimized for performance plus energy efficiency.



Controls are key to intelligently coordinating the mechanical systems in a modern supermarket. Based on our experience in these spaces, Q4 brings the hardware, software, and "humanware" to bridge the silos of the sub-systems and their vendors.



From the rooftop to the center store to checkout, Q4 uniquely understands supermarket operations and the systems that support them. Our comprehensive perspective guides us on every project, whether big or small.



**Q4 challenges the silo approach** with a more comprehensive perspective on systems, which cuts through complexity. Offering a range of services and products such as DryComfort, we deliver value through creative, custom, integrated solutions backed by a proven track record. Whether it's your firm's first, second, third, or fourth quarter, Q4 has the expertise to create an environment for success in your stores.

### About the Founder

As the founder and principal of Q4 Energy Solutions, Scott Beckett helps companies achieve their business goals through energy optimization, operational excellence, regulatory compliance and environmental responsibility.

Scott has been in the HVAC industry since he was a teenager when he worked at his dad's small business installing residential HVAC units. He brings decades of forging lasting relationships in a national and global account setting. He couples the people side with a deep technical understanding of mechanical systems across a range of vertical market applications, including food stores which are Q4's primary focus. From large HVAC industry leaders to localized small firms, Scott has developed a vast knowledge of client needs and knows how to deliver the answers, products, and services to address them in real world settings.



# A Portfolio Of Products, Services & Solutions From Supermarket System Experts

## Services

- Systems Inventory
- Performance Analysis
- Project Development and Prioritization
- Project Management
- System Analysis and Upgrades
- Energy Analysis and Monitoring
- Comparative Studies
- Remote Monitoring
- Cold Wave solutions include complete refrigeration and control installations

## Products

- Rooftop HVAC systems
- Split system HVAC
- Ventilation
- Refrigeration System components
- Walk-in Cooler/Freezers
- Controls
- Energy Efficient Motors
- Electrical Distribution Systems
- Water Heating
- DryComfort Dehumidification System, a simple and innovative answer to high humidity in food store environments



*DryComfort units successfully maintain the desired <math><50^{\circ}\text{F}</math> dew point in stores of a major food chain.*

**Contact Us Today for a No Cost,  
No Obligation Analysis**



**DRYCOMFORT**  
dehumidification solutions

**COLDWAVE**  
refrigeration solutions

[www.q4es.com](http://www.q4es.com)

871 Eastwind Drive  
Westerville, OH 43081  
614.392.0741  
info@q4es.com